

**TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES  
CUMULATIVE MANAGEMENT INFORMATION SUMMARY  
1ST APRIL 2008 TO 31ST JANUARY 2009**

Annex 5

CUMULATIVE TRADING STATEMENT		
	PROFILE	ACTUAL
	01.04.08 - 31.01.09	01.04.08 - 31.01.09
TOTAL EXPENDITURE	74,600	69,739
INCOME	(45,380)	(40,188)
DEFICIT/(SURPLUS)	29,220	29,551

KEY PERFORMANCE INDICATORS			
	INCOME		USAGE
	08-09 PROFILE	08-09 ACTUAL	08.-09 ACTUAL
GATEHOUSE- TOURS/WEDDINGS	(32,880)	(28,015)	N/A
CHAMBER-WEDDINGS/LETTINGS	(12,500)	(12,173)	N/A
TIC INCOME	N/A	N/A	N/A
TOURISM VISITORS	N/A	N/A	18,351
CUSTOMER SERVICES VISITORS	N/A	N/A	20,531
<b>TOTAL</b>	<b>(45,380)</b>	<b>(40,188)</b>	<b>38,882</b>

NOTES:

Profiles based on Revised Budget 2008/09

All income is net of VAT.

